



July 2, 2019

To Our Valued Customers,

New Distribution Relationship

Refrigerative Supply Limited (RSL) is pleased to announce a new and exciting partnership with Daikin North America LLC (Daikin). RSL will be a key distribution channel for Daikin in Western Canada. We will be offering the full line of Daikin residential unitary, ductless, light commercial, and variable refrigerant volume (VRV) products, as well as related controls and indoor air quality (IAQ) products.

Daikin is the number one air conditioning company in the world and is an industry leader that focuses on developing leading edge technologies for high-quality air conditioning and heating solutions for residential, commercial, and industrial applications.

Daikin's commitment to continuing innovation paired with RSL's customer service, knowledgeable staff, and well stocked inventory will allow us to serve you better.

Over the next couple of months, the RSL and Daikin teams will be working meticulously to add this outstanding brand into the RSL product portfolio as quickly as possible with the standard of service that you expect. We will be offering a selective inventory in several locations throughout the summer and will have a full rollout by the beginning of September.

We, at RSL, are very excited for this opportunity to collaborate with Daikin and to continue to provide you with exceptional service and products. We thank you for your continued support. If you have any questions or comments, please reach out to me by email at rayn@rsl.ca or by phone at 604-412-3950.

Yours truly,

A handwritten signature in black ink, appearing to read "Ray Newstead", with a large, sweeping flourish at the end.

Ray Newstead
CEO

Refrigerative Supply Limited

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